

Message Text

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12

ORIGIN EUR-25

INFO OCT-01 ISO-00 EB-11 OPIC-12 XMB-07 COME-00 INT-08

FEA-02 TRSE-00 OMB-01 CIAE-00 DODE-00 PM-07 H-03

INR-10 L-03 NSAE-00 NSC-10 PA-04 RSC-01 PRS-01 SPC-03

SS-20 USIA-15 SAM-01 /145 R

DRAFTED BY EUR/CE: JPBECKER:FPS

APPROVED BY EUR: WSTABLER

EB/IFD/ODF/EMLINTON

EUR/CE: GLRUECKERT

OPIC: JROFFUTT

EUR/CE: NCLEDSKY

EXIM: JCORETT

COMMERCE: MR. SEVERENCE

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R 312130Z JAN 74

FM SECSTATE WASHDC

TO USMISSION BERLIN

INFO AMEMBASSY BONN

AMEMBASSY MOSCOW

AMEMBASSY VIENNA

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E.O. 11652: N/A

TAGS: ENRG, WB, GE

SUBJECT: ENERGY: GDR REFINERY AND PIPELINE TO WEST
BERLIN

REF: BERLIN 151

1. FOLLOWING INFORMATION CONCERNING SCHWEDT REFINERY
WAS SUBMITTED TO DEPARTMENT BY RALPH STAFFORD, PRESIDENT
OF RALPH STAFFORD ASSOCIATES INC., WHO HAS BEEN INVOLVED
IN REFINERY DEAL FROM START AND WHO RETURNED LAST WEEK
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FROM NEGOTIATIONS IN EAST BERLIN. ACCORDING TO STAFFORD,

BERLIN BRANCH OF PREUSSAG WAS SCHEDULED TO BE MAIN CONTRACTOR, OBTAINING FINANCING FROM BERLIN SOURCES THROUGH ENERGIE ANLAGEN BERLIN (EAB) AND USING TECHNOLOGY PROVIDED BY FOUR LICENSERS (EXXON, GULF, UNION AND BP). TWO US FIRMS (FLUOR AND PARSONS) WERE BIDDING FOR DESIGN AND CONSTRUCTION OF PROCESSING FACILITY. ON JANUARY 9, GDR BACKED AWAY FROM DEALING WITH PREUSSAG AND DECIDED TO DO OWN CONTRACTING. GDR MAY STILL SEEK FINANCING IN FRG, ALTHOUGH OUTSTANDING ARBITRATION ON SEPARATE UNRELATED FRG-GDR PETROLEUM PROCESSING PLANT COULD PROMPT FRG FINANCE MINISTRY TO DELAY DECISION. NEXT STEP APPEARS TO BE US VISIT IN FEBRUARY BY GDR FIRM INDUSTRIE-ANLAGEN IMPORT (IAI) OFFICIALS TO CONTINUE DISCUSSIONS WITH US FIRMS. DEPARTMENT CANNOT CONFIRM ANY OF STAFFORD'S INFORMATION.

3. RE PARA 5 REFTTEL. NEITHER OPIC NOR EXIM BANK CAN MAKE ITS FACILITIES AVAILABLE TO COMMUNIST STATE UNLESS PRESIDENT DETERMINES THAT IT IS IN US NATIONAL INTEREST TO DO SO. DEPARTMENT WOULD NOT PROPOSE THIS COURSE OF ACTION. SHORT DOMESTIC SUPPLIES OF REFINERY EQUIPMENT WOULD BE FURTHER DETERRENT TO US GOVERNMENT ENCOURAGEMENT OF THIS PROJECT. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: REFINERIES, HELIUM, TRADE VISITS, CHEMICALS
Control Number: n/a
Copy: SINGLE
Draft Date: 31 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE020894
Document Source: CORE
Document Unique ID: 00
Drafter: JPBECKER:FPS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974011/aaaaaatd.tel
Line Count: 84
Locator: TEXT ON-LINE
Office: ORIGIN EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: BERLIN 151
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 21 MAR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 MAR 2002 by worrelsw>; APPROVED <12 APR 2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ENERGY: GDR REFINERY AND PIPELINE TO WEST BERLIN
TAGS: ENRG, WB, GC
To: BERLIN
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005